



The Skilled
Advocate Company

TRIAL ADVOCACY BOOT CAMP (MIAMI)

Thursday, October 26, 2017

- 7:30 – 8:00 A.M. Breakfast
- 8:00 – 8:30 A.M. Welcome and Introductions
- 8:30 - 10:00 A.M. Telling the Story: How to Conduct Direct and Cross Examination
- Attendees will learn the skills and techniques required for direct examination and cross examination of witnesses.*
- 10:00 – 10:15 A.M. Break
- 10:15 A.M. - 12:15 P.M. Direct and Cross Performance Session
- Attendees will break into small groups to perform direct and cross examinations of witnesses before a panel of evaluators.*
- 12:15 P.M. - 1:00 P.M. Lunch (On Own)
- 1:00 - 2:00 P.M. The Witness With No Memory: How to Impeach and Refresh Recollection
- Attendees will learn how the proper techniques for impeaching a witness and refreshing a witness's recollection.*
- 2:00 - 2:15 P.M. Break
- 2:15 - 4:00 P.M. Impeachment and Refreshing Recollection Performance Session
- Attendees will break into small groups to practice witness impeachment and refreshing witness recollection before a panel of evaluators.*

Friday, October 27, 2017

- 7:30 - 8:00 A.M. Breakfast
- 8:00 - 9:00 A.M. Presenting the Evidence: Moving in Exhibits
- Attendees will learn how to mark exhibits for identification, lay a foundation, have exhibits admitted into evidence, and publish exhibits to the jury.*

- 9:00 - 9:15 A.M. Break
- 9:15 - 11:15 A.M. Exhibits Performance Session
Attendees will break into small groups to prepare and present exhibits for admission into evidence before a panel of evaluators.
- 11:15 - 11:30 A.M. Break
- 11:30 A.M. - 12:30 P.M. Not Your Mother's PowerPoint: Effective Use of Trial Technology
Attendees will be presented with samples of how technology is being used in the courtroom and methods by which they can integrate such tools into their practice.
- 12:30 - 1:15 P.M. Lunch (On Own)
- 1:15 - 2:15 P.M. Who Are These People?: Conducting Jury Selection...Carefully
Attendees will learn the importance of voir dire, the methods utilized to question a venire including ethical considerations, and the proper use of cause and peremptory challenges.
- 2:15 - 2:30 P.M. Break
- 2:30 - 4:00 P.M. Brainstorming Sessions
Attendees will begin formulating their theories, themes, and strategies for the assigned case with the assistance of faculty.

Saturday, October 28, 2017

- 7:30 - 8:00 A.M. Breakfast
- 8:00 - 9:00 A.M. First Impressions Are Everything: The Art of Opening Statement
Attendees will explore the purpose of opening statement, the differences between opening statements and closing argument and the ethical considerations for a proper opening statement.
- 9:00 - 9:15 A.M. Break
- 9:15 - 11:00 A.M. Opening Statement Performance Session
Attendees will break into small groups to present their opening statement before a panel of evaluators.

11:00 - 11:15 A.M.	Break
11:15 A.M. - 12:15 P.M.	The Closer: How to Deliver a Compelling and Ethical Closing Argument <i>Attendees will learn appropriate techniques for closing argument as well as ethical considerations to avoid the pitfalls of an improper closing argument.</i>
12:15 - 1:00 P.M.	Lunch (On Own)
1:00 - 2:30 P.M.	Closing Argument Performance Session <i>Attendees will break into small groups to present their closing arguments before a panel of evaluators.</i>
2:30 - 2:45 P.M.	Break
2:45 - 3:45 P.M.	Don't Do That: The Ethics of Jury Trials <i>Attendees will discover the role of ethics in the courtroom as well as the proper way to conduct themselves as officers of the court during trial.</i>

Sunday, October 29, 2017

7:30 - 8:00 A.M.	Breakfast
8:00 - 10:00 A.M.	Trials - Round 1
10:15 A.M. - 12:15 P.M.	Trials - Round 2
12:30 - 2:30 P.M.	Trials - Round 3 <i>Attendees will put into practice the skills learned during the lectures and performance sessions to conduct a full trial before a live jury panel.</i>