



The Skilled
Advocate Company

TRIAL ADVOCACY BOOT CAMP (MIAMI)

Thursday, September 27, 2018

7:00 - 8:00 A.M.	Breakfast
7:15 - 7:45 A.M.	Faculty Meeting
8:00 - 8:30 A.M.	Welcome and Introductions
8:30 - 10:00 A.M.	Telling the Story: How to Conduct Direct and Cross Examination <i>Attendees will learn the skills and techniques required for direct examination and cross examination of witnesses.</i>
10:00 - 10:15 A.M.	Break
10:15 - 12:15 P.M.	Direct and Cross Performance Session <i>Attendees will break into small groups to perform direct and cross examinations of witnesses before a panel of evaluators.</i>
12:15 - 1:00 P.M.	Lunch
1:00 - 2:00 P.M.	The Witness With No Memory: How to Impeach and Refresh Recollection <i>Attendees will learn how the proper techniques for impeaching a witness and refreshing a witness's recollection.</i>
2:00 - 2:15 P.M.	Break
2:15 - 4:00 P.M.	Impeachment and Refreshing Recollection Performance Session <i>Attendees will break into small groups to practice witness impeachment and refreshing witness recollection before a panel of evaluators.</i>

Friday, September 28, 2018

7:00 - 8:00 A.M.	Breakfast
8:00 - 9:00 A.M.	Presenting the Evidence: Moving in Exhibits

Attendees will learn how to mark exhibits for identification, lay a foundation, have exhibits admitted into evidence, and publish exhibits to the jury.

9:00 - 9:15 A.M.

Break

9:15 - 10:45 A.M.

Exhibits Performance Session

Attendees will break into small groups to prepare and present exhibits for admission into evidence before a panel of evaluators.

10:45 - 11:00 A.M.

Break

11:00 - 12:30 P.M.

Who Are These People?: Conducting Jury Selection...Carefully

Attendees will learn the importance of voir dire, the methods utilized to question a venire including ethical considerations, and the proper use of cause and peremptory challenges.

12:30 - 1:15 P.M.

Lunch

1:15 - 2:15 P.M.

First Impressions Are Everything: The Art of Opening Statement

Attendees will explore the purpose of opening statement, the differences between opening statements and closing argument and the ethical considerations for a proper opening statement.

2:15 - 3:15 P.M.

Brainstorming Sessions

Attendees will begin formulating their theories, themes, and strategies for the assigned case with the assistance of faculty.

3:15 - 4:15 P.M.

Not Your Mother's PowerPoint: Effective Use of Trial Technology

Attendees will be presented with samples of how technology is being used in the courtroom and methods by which they can integrate such tools into their practice.

Saturday, September 29, 2018

7:00 - 8:00 A.M.

Breakfast

8:00 - 9:45 A.M.

Opening Statement Performance Session

Attendees will break into small groups to present their opening statement before a panel of evaluators.

9:45 - 10:00 A.M.	Break
10:00 - 11:00 A.M.	Don't Do That: The Ethics of Jury Trials <i>Attendees will discover the role of ethics in the courtroom as well as the proper way to conduct themselves as officers of the court during trial.</i>
11:00 - 11:15 A.M.	Break
11:15 - 12:15 P.M.	The Closer: How to Deliver a Compelling and Ethical Closing Argument <i>Attendees will learn appropriate techniques for closing argument as well as ethical considerations to avoid the pitfalls of an improper closing argument.</i>
12:15 - 1:15 P.M.	Lunch
1:15 - 2:45 P.M.	Closing Argument Performance Session <i>Attendees will break into small groups to present their closing arguments before a panel of evaluators.</i>

Sunday, September 30, 2018

7:00 - 8:00 A.M.	Breakfast
8:00 - 9:00 A.M.	Witness Preparation
9:15 - 11:15 A.M.	Trials
11:30 - 12:00 P.M.	Deliberations
11:45 - 12:45 P.M.	Critiques <i>Attendees will put into practice the skills learned during the lectures and performance sessions to conduct a full trial before a live jury panel.</i>