



The Skilled
Advocate Company

TRIAL ADVOCACY BOOT CAMP (VIRTUAL)

Monday, June 16, 2025 (DAY ONE)

6:00 – 6:15 P.M. Welcome and Introductions

6:15 – 7:45 P.M. Identifying Your Gatekeepers and Understanding Hearsay

Attendees will learn general concepts regarding how, when and why to object during trial and gain a better understanding of what hearsay is and what it is not, including its exceptions.

7:45 – 8:30 P.M. Q & A

Thursday, June 19, 2025 (DAY TWO)

6:00 – 7:30 P.M. Framing and Telling the Story: How to Construct Your Theme and Theory and Conduct Direct Examination

Attendees will learn the importance of creating a theme and theory of a case and the skills and techniques required for conducting an effective direct examination.

7:30 – 8:30 P.M. Direct Examination Performance Session

Attendees will perform direct examinations of witnesses.

Friday, June 20, 2025 (DAY THREE)

2:00 – 4:00 P.M. Extracting the Story and the Witness with No Memory: How to Conduct Cross Examination and Impeach or Refresh the Forgetful Witness

Attendees will learn the skills and techniques required to conduct an effective cross examination and the proper techniques for impeaching a witness or refreshing a witness's recollection.

4:00 – 5:00 P.M. Cross and Impeachment Performance Session

Attendees will perform cross examinations and impeachments of witnesses.



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Thursday, June 26, 2025 (DAY FOUR)

6:00 – 7:00 P.M.

Presenting the Evidence: Moving in Exhibits

Attendees will learn how to mark exhibits for identification, lay a foundation, have exhibits admitted into evidence, and publish exhibits to the jury.

7:00 – 8:00 P.M.

Exhibits Performance Session

Attendees will prepare and present exhibits for admission into evidence.

8:00 – 9:00 P.M.

Don't Do That: The Ethics of Jury Trials

Attendees will discover the role of ethics in the courtroom as well as the proper way to conduct themselves as officers of the court during trial.

Friday, June 27, 2025 (DAY FIVE)

2:00 – 4:00 P.M.

The Art of Opening Statement and Closing Argument

Attendees will learn the purpose and techniques of opening statement and closing argument, the differences between the two and the ethical considerations for both.

4:00 – 5:00 P.M.

Opening Statement and Closing Argument Performance Session

Attendees will perform an opening statement and closing argument.