



The Skilled
Advocate Company

TRIAL ADVOCACY BOOT CAMP (MIAMI)

Thursday, June 22, 2023

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| 7:00 – 8:00 A.M. | Breakfast |
| 7:30 – 7:45 A.M. | Faculty Meeting |
| 8:00 – 8:15 A.M. | Welcome and Introductions |
| 8:15 – 9:00 A.M. | Framing the Story: How to Construct Your Theme and Theory
<i>Attendees will learn the importance of creating a theme and theory of a case.</i> |
| 9:00 – 10:15 A.M. | Telling the Story: How to Conduct Direct and Cross Examination
<i>Attendees will learn the skills and techniques required for direct examination and cross examination of witnesses.</i> |
| 10:15 – 10:30 A.M. | Break/Direct and Cross Preparation |
| 10:30 – 11:30 A.M. | Direct and Cross Performance Session
<i>Attendees will break into small groups to perform direct and cross examinations of witnesses before a panel of evaluators.</i> |
| 11:30 – 12:30 P.M. | Lunch |
| 12:30 – 2:00 P.M. | I Don't Like How You Said That: Objections and Hearsay
<i>Attendees will learn general concepts regarding how, when and why to object during trial.</i> |
| 2:00 – 3:00 P.M. | Presenting the Evidence: Moving in Exhibits
<i>Attendees will learn how to mark exhibits for identification, lay a foundation, have exhibits admitted into evidence, and publish exhibits to the jury.</i> |
| 3:00 – 3:15 P.M. | Break |



3:15 – 4:30 P.M.

Exhibits Performance Session

Attendees will break into small groups to prepare and present exhibits for admission into evidence before a panel of evaluators.

Friday, June 23, 2023

7:00 – 8:00 A.M.

Breakfast

8:00 – 9:00 A.M.

The Witness With No Memory: How to Impeach and Refresh
Recollection

Attendees will learn how the proper techniques for impeaching a witness and refreshing a witness's recollection.

9:00 – 10:30 A.M.

Impeachment and Refreshing Recollection Performance Session

Attendees will break into small groups to practice witness impeachment and refreshing witness recollection before a panel of evaluators.

10:30 – 10:45 A.M.

Break

10:45 – 11:45 A.M.

First Impressions Are Everything: The Art of Opening Statement

Attendees will explore the purpose of opening statement, the differences between opening statements and closing argument and the ethical considerations for a proper opening statement.

11:45 – 12:30 P.M.

Lunch

12:30 – 2:00 P.M.

Opening Statement Performance Session

Attendees will break into small groups to present their opening statement before a panel of evaluators.

2:00 – 2:15 P.M.

Break

2:15 – 3:15 P.M.

The Closer: How to Deliver a Compelling and Ethical Closing
Argument

Attendees will learn appropriate techniques for closing argument as well as ethical considerations to avoid the pitfalls of an improper closing argument.



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3:15 – 4:30 P.M.

Brainstorming Sessions

Attendees will begin formulating their theories, themes, and strategies for the assigned case with the assistance of faculty.

Saturday, June 24, 2023

7:00 – 8:00 A.M.

Breakfast

8:00 – 9:45 A.M.

Closing Argument Performance Session

Attendees will break into small groups to present their closing arguments before a panel of evaluators.

9:45 – 10:00 A.M.

Break

10:00 – 11:15 A.M.

Who Are These People?: Conducting Jury Selection...Carefully

Attendees will learn the importance of voir dire, the methods utilized to question a venire the proper use of cause and peremptory challenges and the elimination of implicit bias during jury selection.

11:15 – 11:30 A.M.

Break

11:30 – 12:30 P.M.

Not Your Mother's PowerPoint: Effective Use of Trial Technology

Attendees will be presented with samples of how technology is being used in the courtroom and methods by which they can integrate such tools into their practice.

Sunday, June 25, 2023

7:00 - 8:00 A.M.

Breakfast

8:00 - 9:00 A.M.

Witness Preparation

Attendees will engage in the skill of witness preparation prior to completing a full trial.

9:00 - 11:30 A.M.

Trials

Attendees will put into practice the skills learned during the lectures and performance sessions to conduct a full trial before a live jury panel.



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11:30 - 12:00 P.M.

Deliberations

12:00 - 12:30 P.M.

Critiques

Attendees receive feedback from evaluators and jurors on the performance of their full trial.